

Discussion of

Taxation and Innovation in the 20<sup>th</sup> Century

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# Innovation of the paper

- This paper examines the impact of taxation on innovation in the US using three novel data sets:
  - Inventor-level patent data since 1920
  - R&D lab data during 1921-1970
  - State-level corporate income tax rate data from 1900Assembling these data sets required major effort
- Using these and other data, the authors provide a comprehensive empirical picture of the impact of taxation on innovation at the level of the state, inventor and firm
- Closest paper in the literature using US data:
  - Moretti and Wilson (2017) investigate the impact of state taxation on inventor migration flows at the aggregate US state level
- Results show economically meaningful sensitivities of innovation to taxation that can serve as inputs into policy making

# My comments

- The model
- The data
- Some aspects of the analysis
- Several extensions using the micro data
- Does the analysis apply to innovation in Europe?

# The model

- The paper presents an ‘illustrative toy model’ of innovation by individual inventors and firms
- All margins (effort by the inventor, choice of incorporation, choice between self-employment and working for a firm, etc.) generally reflect personal and corporate taxation
- Model has wage bargaining on a post-corporate tax, but pre-personal income tax basis. This asymmetry implies that a worker could reject some jointly beneficial firm-worker matches. Why not consider bargaining on a completely post-tax basis?
- The terms  $h_i(e_i) + m(r_i)$  have been omitted from the expression for the bargained wage  $w_i$  paid by the corporation
- The discussion is entirely agnostic about how margins are affected by taxation

## The tax data

- The paper uses four state-level personal tax rates:
  - Top marginal and average rates for someone at 90<sup>th</sup> percentile of US income distribution
  - Top marginal and average rates for someone with median US income
- IRS data imply following income for US inventors (Bell et al., 2015) :
  - Income =  $200,000 + 1,400 \times \text{citations}$
- Hence, practically all US inventors are top earners
- The top 10 % for US inventors have average estimated income of \$ 716,715 (from calculations in Akcigit, Baslandze, and Stantcheva, 2016)
- Thus, for most US inventors top marginal rate applies
- Question: To which inventors, if any, do the non-top rates used in the paper actually apply?

## The tax data

### The role of capital gains taxation

- Large share of remuneration of inventor could be the proceeds from selling a patent
- At the US federal level, an individual who sold a patent held for more than one year would be taxed at the lower rates applicable to long-term capital gains (before the Tax Cuts and Jobs Act of 2017)
- Nine states — Arizona, Arkansas, Hawaii, Montana, New Mexico, North Dakota, South Carolina, Vermont, and Wisconsin — tax all long-term capital gains *less* than ordinary income
- Typically, these states allow taxpayers to exclude some or all of their capital gains income from their taxable income, but others levy a lower rate than the state tax on ordinary income
- Omission of capital gains taxation could bias the results regarding taxes on ordinary income

# The patent data

- The empirical work uses patent and patent citations data from 1940
- But is a patent in 1940 comparable to a patent in, say, 2010?
- Did laws and regulations governing intellectual property change over time giving rise to different values of patents and patent citations over time?
- Kogan, Papanikolaou, Seru, and Stoffman (2017) use an alternative measure of patent value based on the stock market response to a patent announcement. This measure predicts economic growth better than measures based on raw patent data
- Kelly, Papanikolaou, Seru, and Taddy (2019) use textual analysis of patent texts to estimate how innovative parents are. The resulting measure of innovation predicts future patent citations and aggregate productivity

## One key result:

Output of corporate inventors is relatively sensitive to corporate as well as personal taxation

- To understand this result, it would be interesting to see summary stats on how self-employed and corporate inventors differ in, say, age and income levels
- Do results at the state level reflect movements of scientists between the two groups?
- Can the transition between the two groups be modeled with micro data?



# Border Counties Strategy to Control for Local Business Conditions

- The authors estimate the differential effect of state taxation on two neighboring counties in different states to control for local business conditions
- Patent data report where inventor lives
- However, inventors may not work where they live, if they live in a border county
- Thus, a lower personal income tax could cause a corporate inventor to move across the state border, without changing the location of the corporate work place
- Alternatively, a lower corporate income tax could cause a corporation to move across state border, without change the home address of the inventor

Possible extension:

Do taxes affect location of patent production or simply patent income shifting ?

- Inventors are interested in low taxation of future as well as existing patents
- Past patents are interpreted as index of future productivity
- However, inventors with lots of patents may be more interested in lowering the taxation of existing patents than in creating new patents
- To control for income shifting, one could distinguish between patents that have expired (i.e., are older than 20 years) and patents that are still valid
- If lower personal taxes primarily attract inventors with valid patents, then inventors mostly act on an income shifting incentive

Another possible extension:

Examine corporate tax effect for domestic vs. multinational firms

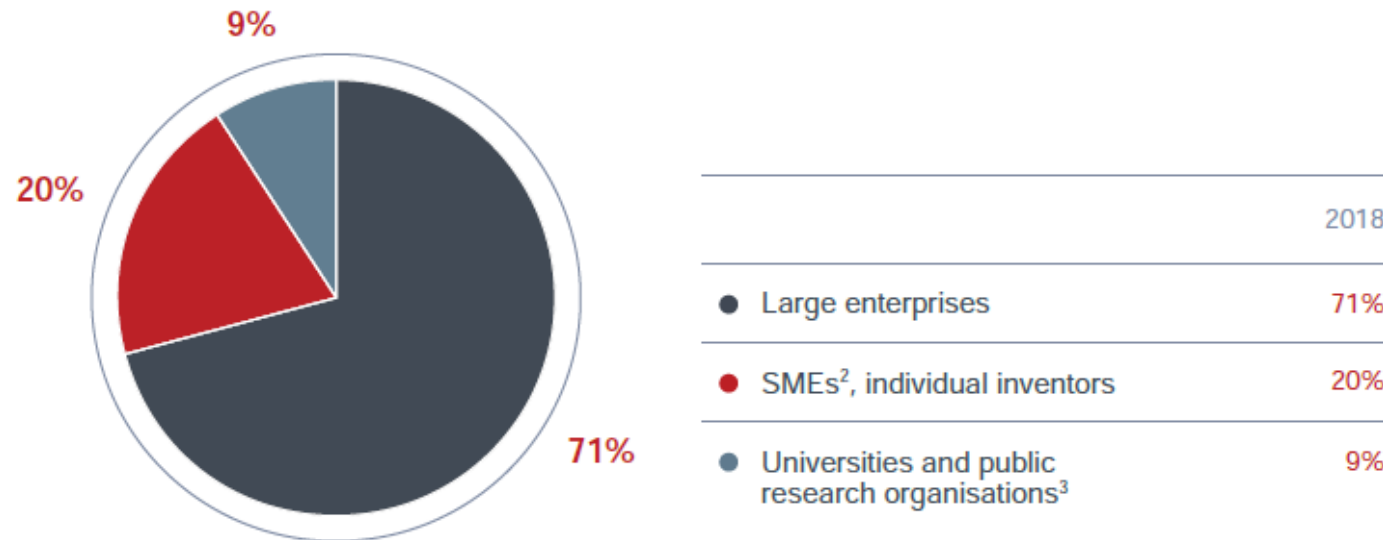
- A higher corporate tax discourages R&D, as patent income is taxed at a higher rate
- However, it could promote R&D employment, as it makes wage deductions more valuable
- For multinational firms, the country where R&D takes place could be different from the country where patent royalties are received
- To control for firm internationalization, one could create a dummy variable reflecting whether a US firm is a multinational with foreign subsidiaries, or alternatively whether a firm is a US subsidiary of a foreign multinational

## Smaller points

- The state level regressions are weighted by state population. Does this matter for the results?
- Inventor pre-tax income could vary across states. In the multinomial regressions of mobility, could information on the counterfactual inventor income be added?

# Does the analysis apply to innovation in Europe?

In Europe most patents are assigned to corporations



Source: European Patent Office Annual Report, 2018

Dominance of corporations could reflect difficulty of obtaining patent protection in Europe.

In Europe, a patent granted by the EPO is not directly applicable in individual countries, but instead subject to a complicated and costly process of ensuring validity in individual member states.

Solution: Unitary patent in Europe.

In Europe, country of patent application may not be country of R&D

Table: European patent applications per million inhabitants

Source: EPO Annual Report 2018

Rank	Country	Applications per mio inhabitants	Population <sup>2</sup> (mio inhabitants)	Applications <sup>1</sup>
1.	Switzerland	955.9	8.293	7 927
2.	Netherlands	416.3	17.151	7 140
3.	Denmark	411.4	5.810	2 390
4.	Sweden	403.3	10.041	4 050
5.	Germany	332.3	80.458	26 734
6.	Finland	312.1	5.537	1 728
7.	Austria	260.7	8.793	2 292
8.	Belgium	204.0	11.571	2 360
9.	Japan	179.2	126.168	22 615
10.	Israel	172.8	8.425	1 456
11.	Ireland	158.0	5.068	801
12.	France	153.2	67.364	10 317
13.	Korea, Republic of	141.9	51.418	7 296
14.	United States	132.5	329.256	43 612
15.	Norway	113.5	5.372	610
16.	Puerto Rico	110.8	3.295	365
17.	United Kingdom	88.1	65.105	5 736
18.	Singapore	87.2	5.996	523
19.	Chinese Taipei	75.0	23.546	1 767
20.	Italy	70.7	62.247	4 399

## Conclusion

- This is a very nice paper from which we learn a lot about taxation and innovation!